1	BEFORE THE
2	ILLINOIS COMMERCE COMMISSION
3	IN THE MATTER OF:)
4	CAL COMMUNICATIONS, INC.,) No. 05-0620
5	Application for Certificate to) become a telecommunications)
6 7	carrier pursuant to 13-403,) 13-404 & 13-405)
8	Chicago, Illinois October 17th, 2005
J L0	Met, pursuant to notice, at Chicago.
L1	BEFORE:
12	JUDGE JOHN T. RILEY, Administrative Law Judge
L3	APPEARANCES:
L 4	MR. CARLOS A. LOPEZ 1340 Busch Parkway Buffalo Grove, Illinois 60089
15	(847) 537-2425 pro se;
L6 L7	ILLINOIS COMMERCE COMMISSION, by MS. KAREN CHANG
L8	527 East Capitol Avenue Springfield, Illinois 62701
19	(217) 782-7295 for Staff via telephone.
20	
21	SULLIVAN REPORTING COMPANY, by Alisa A. Obecny, CSR
22	License No. 084-004588

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2	Witnesses:	Direct	Cross	Re-		_	iner		
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4	MI. HOPEZ		,			3			
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10	Number	For	Ident	ificatio	<u>on</u>	In	Evidence		
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- 1 JUDGE RILEY: Pursuant to the direction of the
- 2 Illinois Commerce Commission I call Docket 05-0620.
- 3 This is an application by CAL Communications, Inc.,
- 4 for a certificate to become a telecommunications
- 5 carrier pursuant to sections 13-403, 13-404 and
- 6 13-405 of the Public Utilities Act.
- 7 Mr. Lopez, are you appearing pro se on
- 8 behalf of the company or do you have a legal counsel?
- 9 MR. LOPEZ: No, I'm appearing pro se.
- 10 JUDGE RILEY: Okay. All right then. Well,
- 11 let's just -- let's just proceed.
- 12 (Witness sworn.)
- 13 CARLOS A. LOPEZ,
- 14 called as a witness herein, having been first duly
- 15 sworn, was examined and testified as follows:
- 16 EXAMINATION
- 17 BY
- 18 JUDGE RILEY:
- 19 Q Did you file prefiled testimony in this
- 20 matter?
- 21 A Yes, sir.
- 22 Q You did file it. And do you have a copy of

- 1 that with you?
- 2 A No, I don't.
- 3 Q All right. Let me ask you this: If you
- 4 were to review that testimony this morning, would
- 5 there be any changes that you would make to it?
- 6 A Not at all.
- 7 Q All right then. And was that testimony
- 8 prepared by you or at your direction?
- 9 A Yes, sir.
- 10 Q All right. It's my understanding from the
- 11 application that CAL Communications is requesting
- both facilities based local interexchange and resold
- 13 local interexchange services; is that correct?
- 14 A That's correct. Mm-hmm.
- 15 Q And will the name that appears on the
- 16 application, which is CAL Communications, Inc., be
- 17 the same name that is to appear on the certificates?
- 18 A Yes, sir.
- 19 Q Will there be any doing business as or
- 20 assumed names?
- 21 A Not at the moment.
- Q Okay. Just so that you are aware if there

- 1 is an assumed or doing business as name that has to
- 2 be filed with the Secretary of State's Office in
- 3 Illinois.
- 4 A Yes, sir.
- 5 Q And this is -- is this an Illinois
- 6 corporation?
- 7 A Yes, it is.
- 8 Q And do you maintain the books and records
- 9 in Illinois?
- 10 A Yes, sir.
- 11 Q All right. And will those books and
- 12 records be available to Illinois inspectors upon
- 13 request?
- 14 A Yes.
- 15 Q I should say -- I'm sorry -- Illinois
- 16 Commerce Commission inspectors upon request?
- 17 A Yes.
- 18 Q All right. And with regard to the
- 19 financial data that you submitted to our e-Docket
- 20 system, are there any substantial changes that would
- 21 be made to that information today?
- 22 A No, sir, not at the moment.

- 1 Q All right. And is that the same with
- 2 regard to the management profiles?
- 3 A Correct.
- 4 Q How many employees are employed by the --
- 5 A By CAL Communications? Currently we have
- 6 10 office employees and 25 outside technicians.
- 7 Q All right. Are you and Alviro Lopez the
- 8 only officers?
- 9 A Yes, sir. Mm-hmm. I am the president.
- 10 O Okay. Does CAL Communications do its own
- 11 technical support or does it contract out for such
- 12 support?
- 13 A No. We do all our own technical support.
- 14 O And will the company be adhering to all
- 15 federal and state laws and regulations with regard to
- 16 slamming and cramming?
- 17 A Yes.
- 18 Q Will the company be providing operated
- 19 assisted services or will that be handled by an
- 20 underlying carrier?
- 21 A That would be by the underlying carrier.
- JUDGE RILEY: All right. That for now is all

- 1 the questions that I have.
- 2 Miss Chang, do you want to follow-up
- 3 with anything?
- 4 MS. CHANG: Yes. May I please.
- 5 JUDGE RILEY: Please proceed.
- 6 CROSS-EXAMINATION
- 7 BY
- 8 MISS CHANG:
- 9 Q Mr. Lopez, you prepared this application
- 10 and appendix that's included in the application
- 11 yourself?
- 12 A With the assistance of my brother, Alviro.
- 13 Q Okay. Do you have a copy of this
- 14 application and appendix in front of you?
- 15 A No, I don't. I'm sorry, I don't.
- 16 Q Okay.
- JUDGE RILEY: Miss Chang, I've just provided
- 18 him with my copy.
- 19 BY MS. CHANG:
- 20 Q Okay. If you if you go to Appendix B --
- 21 A Yes.
- Q Okay. On question No. 6, it says, When

- 1 your company's billing system has the ability to
- 2 distinguish facility based and resale for the
- 3 collection of the 911 systems. The answer is, Does
- 4 not apply because of the resale status.
- 5 A Correct.
- 6 Q Does that mean you will provide only resale
- 7 status? You will always be just resale status?
- 8 A Well, basically what happens is as a CLEC
- 9 would be buying wholesale directly from SBC. Okay.
- 10 So we'll be doing a resale status all -- by the same
- 11 time we are in the process of buying the switching
- 12 system to provide our own services.
- 13 Q Okay. So the facility based authority is
- 14 necessary for you for your operation?
- 15 A Yes.
- 16 Q Okay. Currently you mentioned you have ten
- 17 office employees?
- 18 A Yes.
- 19 O Okay. What kind of service are you
- 20 providing right now?
- 21 A Right now we provide different types of
- 22 services. Our company has been in business for

- 1 18 years. It is a telecommunications services and
- 2 contracting company --
- 3 Q All right.
- 4 A -- we do telephone systems installations,
- 5 and we have a staff of four people on tele- --
- 6 interconnection, if you may, that provide project
- 7 engineering and customer service. So with that
- 8 customer service and project engineering we're very
- 9 capable of providing the customer service that is
- 10 required for this project.
- 11 Q Okay. Mr. Lopez, when your customers have
- 12 complaints or needed services you have a number for
- 13 them. It's 847-537-2425. Is this a toll-free
- 14 number?
- 15 A No. That is not a toll-free number right
- 16 now. We will be establishing a toll-free number with
- 17 bilingual customer service representatives.
- 18 Q Okay.
- 19 A That phone number is right now -- is the
- 20 main number for our office.
- 21 Q Okay. It is -- the consumer will need a
- 22 toll-free number for their services, especially for

- 1 our prepaid local services that you will be
- 2 providing.
- 3 A That's correct. Yes, ma'am. Mm-hmm. And
- 4 we have that in our plan to be providing a toll-free
- 5 number for our customers.
- 6 MS. CHANG: Okay. Mr. Lopez, that is all I
- 7 have.
- 8 JUDGE RILEY: Thank you, Miss Chang.
- 9 MS. CHANG: Yes.
- 10 JUDGE RILEY: If you can just hang on for one
- 11 minute, I have to check one thing on our e-Docket
- 12 system.
- 13 MS. CHANG: I already checked, and you can ask
- 14 me.
- JUDGE RILEY: No. It's something I've got to
- 16 check for myself. It will only take two minutes.
- 17 MS. CHANG: Okay.
- 18 JUDGE RILEY: Go off the record.
- 19 (Whereupon, a discussion was had
- off the record.)
- JUDGE RILEY: Mr. Lopez, earlier I had asked
- 22 you whether or not you had filed prefiled testimony

- 1 in this matter. You had answered in the affirmative,
- 2 and I double checked the e-Docket system to see if I
- 3 missed it because I don't have a copy of it here --
- 4 MR. LOPEZ: Mm-hmm.
- 5 JUDGE RILEY: I couldn't find any prefiled
- 6 testimony on there. Was it possible you might have
- 7 been referring to the Appendixes A through D.
- 8 MR. LOPEZ: That probably could have been it.
- 9 Yes, sir.
- 10 JUDGE RILEY: Okay. That we actually treat as
- 11 part of the applications. That wouldn't constitute
- 12 prefiled testimony.
- Miss Chang, do you have a
- 14 recommendation with regard to this application?
- MS. CHANG: Yes, sir. I recommended that
- operating authority for dash -- 13-403, 13-404 and
- 17 13-405 be granted to CAL Communications, Inc.
- 18 JUDGE RILEY: Thank you very much.
- 19 Mr. Lopez, do you have anything
- 20 further that you would like to offer on behalf of the
- 21 application?
- MR. LOPEZ: No. Thank you very much.

- I do -- I had a question while you
- were out of here, Judge Riley, and Miss Chang was
- 3 nice enough to answer it. But I want to put it on
- 4 record that we'll be e-mailing later on this
- 5 afternoon the toll-free number --
- 6 JUDGE RILEY: Certainly.
- 7 MR. LOPEZ: -- for -- to set up the system.
- 8 And I got Miss Chang's e-mail address. And she told
- 9 me it was the first name and last name, but I don't
- 10 have your first initial so...
- JUDGE RILEY: My first initial's J.
- 12 MR. LOPEZ: J. Okay. So I'll be e-mailing
- 13 that toll-free phone number to you guys this
- 14 afternoon.
- 15 JUDGE RILEY: Okay. That's fine.
- MR. LOPEZ: Okay.
- 17 JUDGE RILEY: And if that is everything then, I
- 18 will direct the court reporter to mark this matter
- 19 heard and taken. And I will have this order written
- 20 up immediately for the Commission's benefit on
- 21 November 2nd.
- 22 Miss Chang, thank you very much.

- 1 MS. CHANG: Thank you.
- JUDGE RILEY: Good day.
- 3 MS. CHANG: Bye.
- 4 JUDGE RILEY: Okay. Let's reopen the record.
- 5 I've just marked this matter heard and taken but I
- 6 have not dealt with the issue of exhibits yet.
- 7 And with regard to the management
- 8 profiles that were filed on our e-Docket system by
- 9 the applicant, I'd like to mark that as Applicant's
- 10 Exhibit 1. And with regard to the financial data,
- 11 which is essentially a rather lengthy balance sheet
- 12 and income state also filed on our e-Docket system,
- 13 I'd mark that as Applicant's Exhibit 2.
- 14 (Whereupon, Applicant's Exhibit
- Nos. 1-2 were marked for
- identification.)
- JUDGE RILEY: Staff, do you have any objection
- 18 to the admission of either of these exhibits into
- 19 evidence?
- 20 MS. CHANG: I have no objection, your Honor.
- 21 JUDGE RILEY: All right. And Mr. Lopez, I take
- 22 it that the company is moving for the admission of

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these two documents into evidence?
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2
          MR. LOPEZ: Yes, sir.
           JUDGE RILEY: Then Documents -- Applicant's
3
     Exhibits 1 and 2 as filed on the e-Docket system are
4
5
     admitted into evidence.
                           (Whereupon, Applicant's Exhibit
6
                           Nos. 1-2 was admitted into
7
8
                           evidence.)
9
           JUDGE RILEY: And having done that, that should
     dispense with all the business before this forum this
10
11
     morning. And I will again direct the court reporter
12
     to mark this matter heard and taken.
13
                    Thank you, Miss Chang.
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          MS. CHANG: You're welcome. Bye.
15
                                     (Heard and taken.)
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